

# Organizational Conflicts of Interest

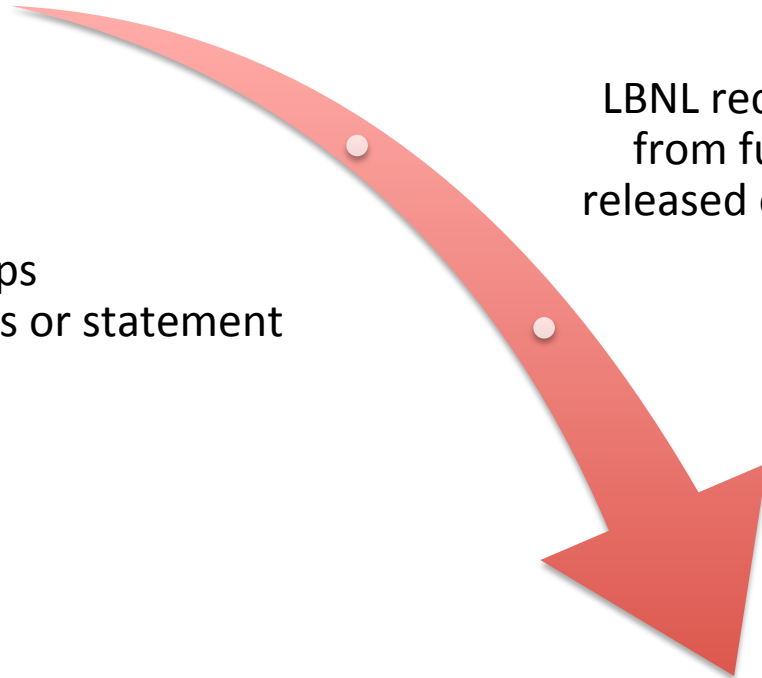
## Unfair Advantage in Seeking Funding

Government contemplates program/  
funding opportunity

LBNL develops  
specifications or statement  
of work

LBNL receives information  
from funding agency not  
released or available to the  
public

Restrictions on LBNL ability  
to propose or compete for  
subject funding



# Organizational COI Example

## Funding Agency Calling...



# Organizational COI Example

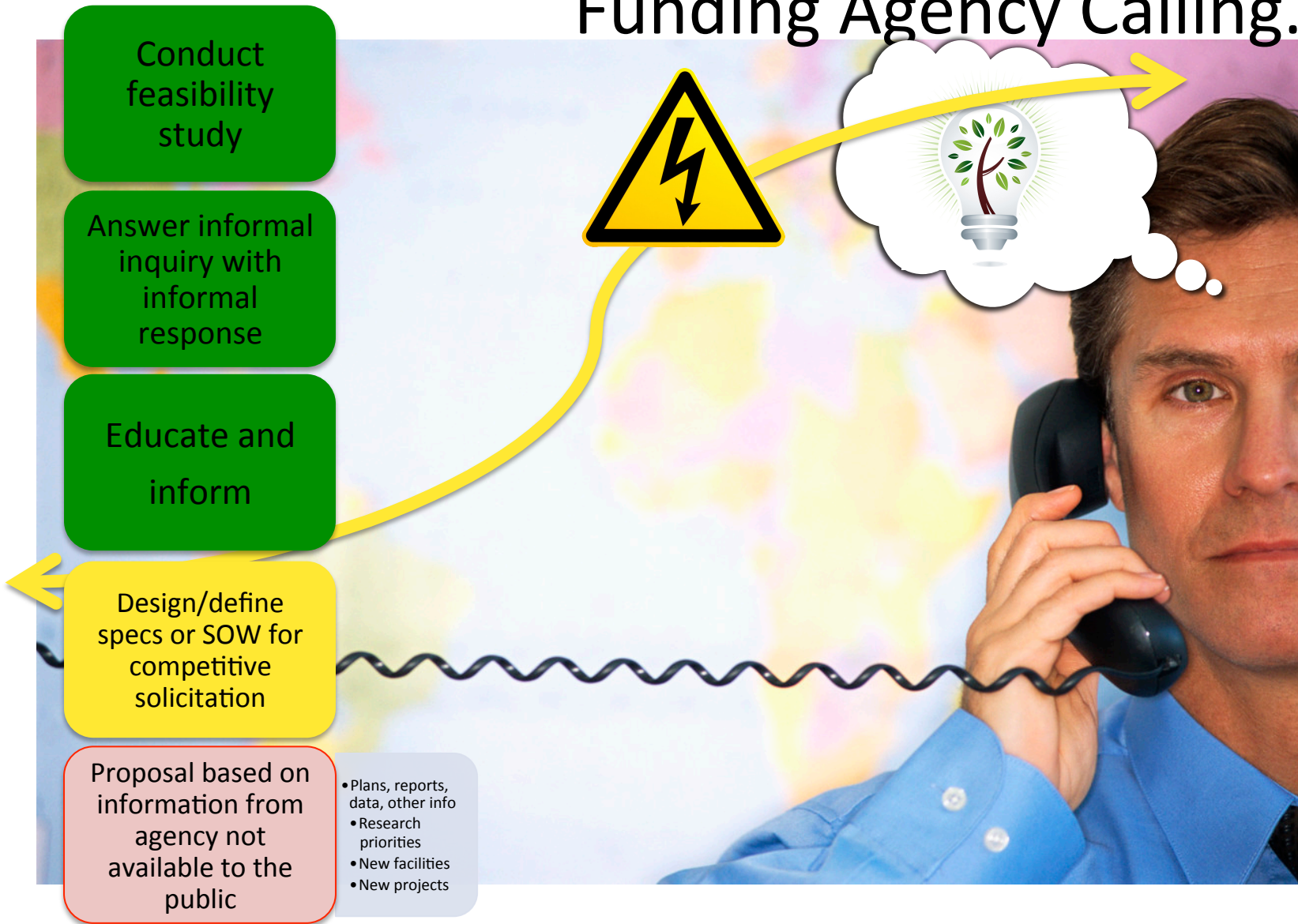
## Funding Agency Calling...





# Organizational COI Example

## Funding Agency Calling...



# Organizational COI Example

## Funding Agency Calling...

Conduct  
feasibility  
study

Answer informal  
inquiry with  
informal  
response

Educate and  
inform

Design/define  
specs or SOW for  
competitive  
solicitation

Proposal based on  
information from  
agency not  
available to the  
public

- Plans, reports, data, other info
- Research priorities
- New facilities
- New projects



“We are interested in competing for this funding opportunity, so, regrettably, we cannot assist you in developing the SOW.”

... or...

“We are thinking about submitting an unsolicited proposal in this area so let’s limit our discussions to information that is available publicly.”

